



INTRODUCTION

While interviewing the legendary Jack Nicklaus, a reporter once remarked, “Jack, you have had a spectacular career. Your name is synonymous with the game of golf. You really know your way around the course. What is your secret?”

Nicklaus replied, “The holes are numbered!”

If only leadership were so easy. (Given the sad state of my game, I’m the last person who should use “easy” and “golf” in the same sentence!) Unfortunately, there are no handily numbered steps that we can follow in growing our leadership. But after decades of studying leadership – of writing and speaking about it, of trying to practice it, as well as providing leadership coaching to thousands of managers – we at The CLEMMER Group have become convinced that there are timeless leadership principles which all of us can use to be more effective in our personal and professional lives.

